



VMware vSphere 4 Pricing and Licensing

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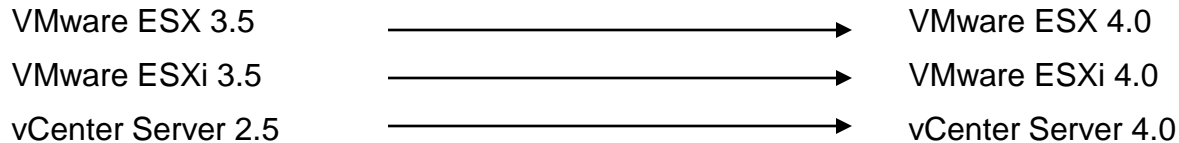
Sales Manager Software

Magirus Austria GmbH

VMware vSphere 4

- > **April 21 marketing launch**
- > **May 21 price list takes effect**

- > **Move to up-to-date versions of the software:**



- > **Addition of new vSphere licensed features:**

- VMware Fault Tolerance (FT)
- VMware Data Recovery
- VMware vShield Zones
- VMware vNetwork Distributed Switch (VDS)
- VMware Host Profiles
- Thin Provisioning

vSphere One Processor Licensing

vSphere moves to a one processor pricing model

*Example: Customer buys Enterprise licenses for 3 four-socket servers,
12 processors total*

VMware Infrastructure 3

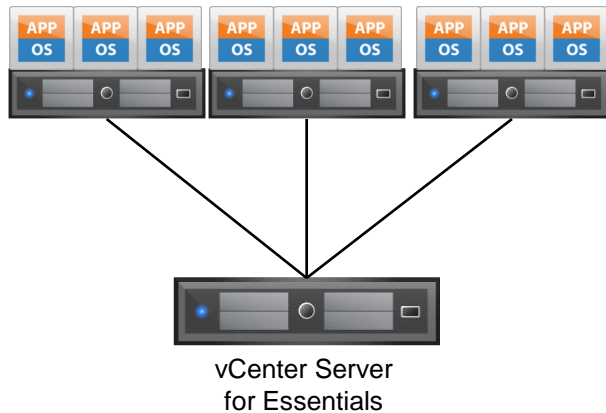
6 x 2 Proc VI3 Enterprise

VMware vSphere 4

12 x 1 Proc vSphere 4 Enterprise

Note: A "processor" consists of one or more processing cores. Multi-core licensing is discussed later in this presentation

vSphere 4 Editions: Essentials Packaging



Update Manager

VC Agent

4-way vSMP

VMware ESXi OR
VMware ESX

vCenter Server for Essentials
(up to 3 servers)

ESSENTIALS
€ 715

*Subscription included
Support optional*

Data Recovery

High Availability

Update Manager

VC Agent

4-way vSMP

VMware ESXi OR
VMware ESX

vCenter Server for Essentials
(up to 3 servers)

ESSENTIALS PLUS
€ 2.430

*Support and Subscription is
required*

- > All inclusive packages:
 - Licenses for 3 physical servers (up to 2 processors each)
 - License for central management server
- > Packages cannot be decoupled or combined
- > Components cannot be used with other vSphere editions

vSphere 4 Editions: Core Platform

- > Current products provide support for up to 6 physical cores
- > vSphere Advanced and Enterprise Plus will provide support for up to 12 physical cores

	STANDARD	ADVANCED	ENTERPRISE	ENTERPRISE PLUS
	Thin Provisioning	Thin Provisioning	Thin Provisioning	Thin Provisioning
	High Availability	High Availability	High Availability	High Availability
	Update Manager	Update Manager	Update Manager	Update Manager
	VCB / vStorage APIs	VCB / vStorage APIs	VCB / vStorage APIs	VCB / vStorage APIs
	VC Agent	VC Agent	VC Agent	VC Agent
	4-way vSMP	4-way vSMP	4-way vSMP	8-way vSMP
	VMware ESXi OR VMware ESX	VMware ESXi OR VMware ESX	VMware ESXi OR VMware ESX	VMware ESXi OR VMware ESX
	6 Physical Cores / CPU 256 GB Physical Memory	12 Physical Cores / CPU 256 GB Physical Memory	6 Physical Cores / CPU 256 GB Physical Memory	12 Physical Cores / CPU No License Memory Limit
		vShield Zones	vShield Zones	vShield Zones
		Data Recovery	Data Recovery	Data Recovery
		Fault Tolerance	Fault Tolerance	Fault Tolerance
		Hot Add	Hot Add	Hot Add
		VMotion™	VMotion™	VMotion™
			Storage VMotion	Storage VMotion
			DRS / DPM	DRS / DPM
				Distributed Switch
				Host Profiles
License (1 CPU)	€ 645	€ 1.820	€ 2.330	€ 2.835
SnS (Gold/Plat)	€ 222 / 262	€ 383 / 455	€ 490 / 583	€ 595 / 709

Only available till 15.12.2009
Only for existing VI Enterprise customers

Note: Most features require one (1) instance of vCenter Server
Note: At least 1 year of SnS is mandatory



vCenter Server

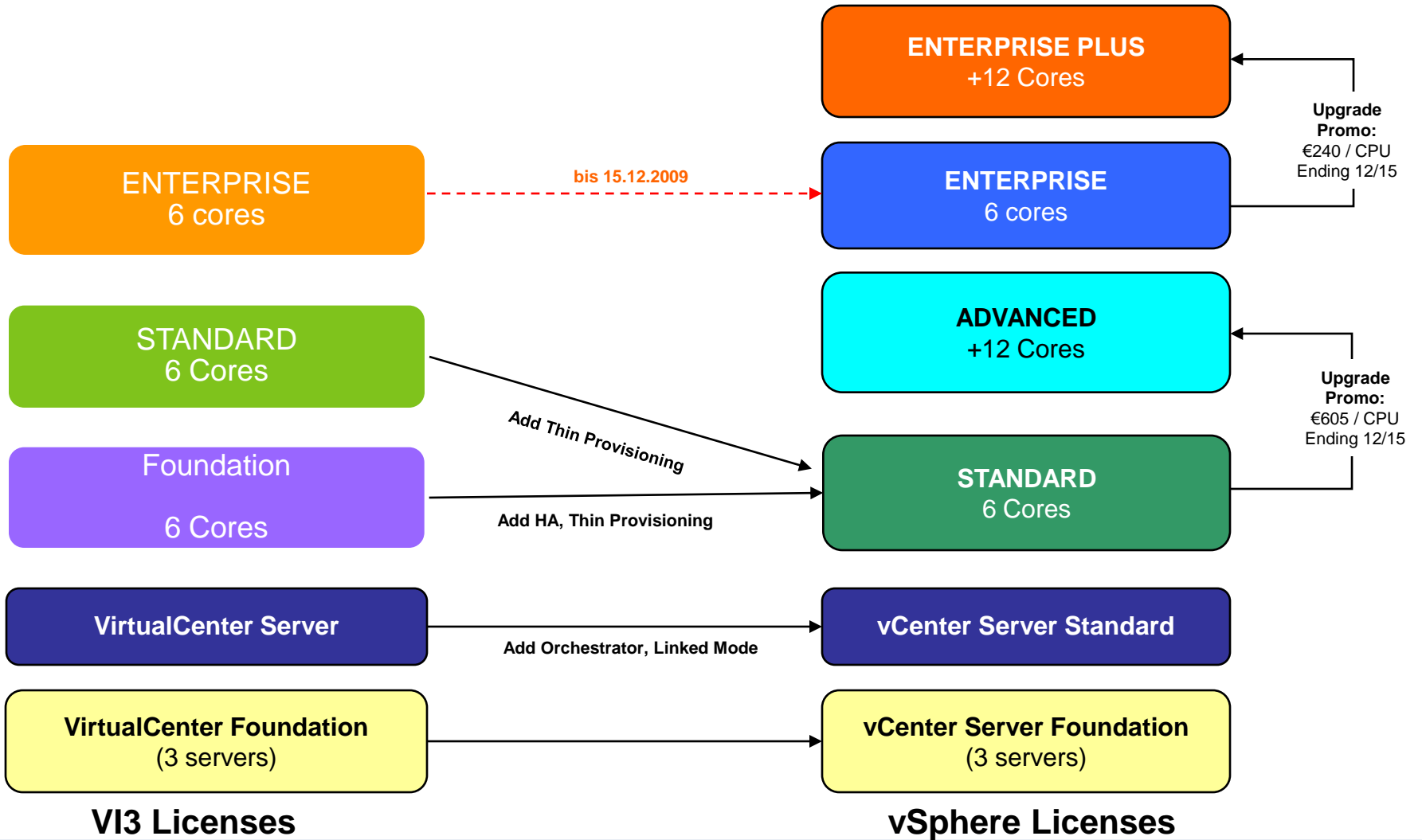
vCenter Server is required for most vSphere features

VI Management	License	SnS (Gold/Plat)
vCenter Server Standard -No host limit -Includes Linked Mode -Includes Orchestrator	€ 4.045,-	€ 850 / 1012
vCenter Server Foundation -3 ESX host limit	€ 1.215,-	€ 442 / 523
vCenter Heartbeat	€ 8.095,-	€1.701 / €2.025

Per Instance

- > vCenter Server Standard and vCenter Server Foundation are management servers
- > vCenter Server Foundation is limited to 3 nodes of any size / suite
- > One (1) instance is required for most vSphere Standard, Advanced, or Enterprise Plus features

vSphere License Mapping



Note: Upgrade Promos are only available if license has been bought before 05/21/09

vSphere Acceleration Kits - Detail

Accel Kit	Components	List Price	Discount	Promo through 12/15/09
vSphere Advanced Acceleration Kit	6 CPU vSphere Advanced vCenter Foundation		10%	€ 8.545,- 30%
vSphere Enterprise Plus Acceleration Kit for 6 Processors	6 CPU vSphere Enterprise Plus vCenter Std		15%	€ 16.945,- 20%
vSphere Enterprise Plus Acceleration Kit for 8 Processors	8 CPU vSphere Enterprise Plus vCenter Std		15%	€ 21.395,- 20%
VI3 SRM Acceleration Kit	6 CPU VI Enterprise (VI3)* 6 CPU SRM VC Std	€ 22.595,-	15%	

Additional Details:

- Limitation of 1 per customer
- SnS is Mandatory

Fragen ?

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Deutsche Seite:

<http://www.vmware.de>

VI3 ausprobieren

<http://www.vmware.com/products/vi>

Trainings

www.vmware-training.at

